

# 全地区経営実態アンケート調査集計表

(調査対象期間 令和2年7月～9月)

全国ステンレス流通協会連合会

全地区経営アンケート調査集計表  
(調査対象期間 令和2年7月～9月)

商社を除く

| 問1. 所属 | 地区                  |      | a)東京  |       | b)大阪  |       | c)名古屋 |       | d)九州  |       | e)中国  |       | f)北陸  |       | g)東北  |       | h)四国  |       | 全地区   |       |
|--------|---------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|        | 対象社数                | 回答社数 | 97    | 63    | 100   | 60    | 37    | 29    | 22    | 14    | 24    | 17    | 10    | 7     | 19    | 12    | 17    | 11    | 326   | 213   |
|        | 回収率                 |      | 64.9% |       | 60.0% |       | 78.4% |       | 63.6% |       | 70.8% |       | 70.0% |       | 63.2% |       | 64.7% |       | 65.3% |       |
| 問2.    | 7～9月の売上高(4～6月に比べて)  |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 増加               |      | 11    | 17.5% | 9     | 15.0% | 13    | 44.8% | 0     | 0.0%  | 6     | 35.3% | 1     | 14.3% | 1     | 8.3%  | 1     | 9.1%  | 42    | 19.7% |
|        | b) 横這い              |      | 16    | 25.4% | 16    | 26.7% | 5     | 17.2% | 6     | 42.9% | 4     | 23.5% | 4     | 57.1% | 3     | 25.0% | 3     | 27.3% | 57    | 26.8% |
|        | c) 減少               |      | 36    | 57.1% | 35    | 58.3% | 11    | 37.9% | 8     | 57.1% | 7     | 41.2% | 2     | 28.6% | 8     | 66.7% | 7     | 63.6% | 114   | 53.5% |
|        |                     |      | 63    |       | 60    |       | 29    |       | 14    |       | 17    |       | 7     |       | 12    |       | 11    |       | 213   |       |
| 問3.    | 収益・採算               |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | (イ)7～9月は            |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 黒字               |      | 21    | 33.3% | 21    | 35.0% | 11    | 39.3% | 2     | 14.3% | 7     | 41.2% | 2     | 28.6% | 4     | 33.3% | 6     | 54.5% | 74    | 34.9% |
|        | b) 収支トントン           |      | 16    | 25.4% | 22    | 36.7% | 6     | 21.4% | 9     | 64.3% | 5     | 29.4% | 4     | 57.1% | 4     | 33.3% | 3     | 27.3% | 69    | 32.5% |
|        | c) 赤字               |      | 26    | 41.3% | 17    | 28.3% | 11    | 39.3% | 3     | 21.4% | 5     | 29.4% | 1     | 14.3% | 4     | 33.3% | 2     | 18.2% | 69    | 32.5% |
|        |                     |      | 63    |       | 60    |       | 28    |       | 14    |       | 17    |       | 7     |       | 12    |       | 11    |       | 212   |       |
|        | (ロ)4～6月と比べて         |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 良化               |      | 11    | 17.5% | 8     | 13.3% | 8     | 28.6% | 1     | 7.1%  | 4     | 23.5% | 1     | 14.3% | 2     | 16.7% | 1     | 9.1%  | 36    | 17.0% |
|        | b) 横這い              |      | 19    | 30.2% | 25    | 41.7% | 8     | 28.6% | 5     | 35.7% | 5     | 29.4% | 3     | 42.9% | 5     | 41.7% | 5     | 45.5% | 75    | 35.4% |
|        | c) 悪化               |      | 33    | 52.4% | 27    | 45.0% | 12    | 42.9% | 8     | 57.1% | 8     | 47.1% | 3     | 42.9% | 5     | 41.7% | 5     | 45.5% | 101   | 47.6% |
|        |                     |      | 63    |       | 60    |       | 28    |       | 14    |       | 17    |       | 7     |       | 12    |       | 11    |       | 212   |       |
| 問4.    | 在庫量(対在庫販売売上高)       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | (イ)9月末在庫量(ヶ月)       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 1.0以下            |      | 10    | 16.9% | 8     | 14.0% | 8     | 28.6% | 0     | 0.0%  | 1     | 6.3%  | 3     | 42.9% | 3     | 25.0% | 0     | 0.0%  | 33    | 16.4% |
|        | b) 1.1～1.5          |      | 8     | 13.6% | 14    | 24.6% | 5     | 17.9% | 4     | 30.8% | 3     | 18.8% | 0     | 0.0%  | 2     | 16.7% | 2     | 22.2% | 38    | 18.9% |
|        | c) 1.6～2.0          |      | 7     | 11.9% | 6     | 10.5% | 3     | 10.7% | 3     | 23.1% | 3     | 18.8% | 1     | 14.3% | 1     | 8.3%  | 3     | 33.3% | 27    | 13.4% |
|        | d) 2.1～2.5          |      | 6     | 10.2% | 9     | 15.8% | 6     | 21.4% | 0     | 0.0%  | 4     | 25.0% | 1     | 14.3% | 2     | 16.7% | 3     | 33.3% | 31    | 15.4% |
|        | e) 2.6～3.0          |      | 13    | 22.0% | 5     | 8.8%  | 3     | 10.7% | 2     | 15.4% | 3     | 18.8% | 2     | 28.6% | 2     | 16.7% | 0     | 0.0%  | 30    | 14.9% |
|        | f) 3.1～3.5          |      | 4     | 6.8%  | 4     | 7.0%  | 1     | 3.6%  | 2     | 15.4% | 1     | 6.3%  | 0     | 0.0%  | 1     | 8.3%  | 0     | 0.0%  | 13    | 6.5%  |
|        | g) 3.6以上            |      | 11    | 18.6% | 11    | 19.3% | 2     | 7.1%  | 2     | 15.4% | 1     | 6.3%  | 0     | 0.0%  | 1     | 8.3%  | 1     | 11.1% | 29    | 14.4% |
|        |                     |      | 59    |       | 57    |       | 28    |       | 13    |       | 16    |       | 7     |       | 12    |       | 9     |       | 201   |       |
|        | (ロ)9月末の在庫量は         |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 多い               |      | 27    | 45.8% | 26    | 44.1% | 11    | 40.7% | 3     | 23.1% | 5     | 31.3% | 3     | 42.9% | 3     | 25.0% | 2     | 22.2% | 80    | 39.6% |
|        | b) 適量               |      | 30    | 50.8% | 30    | 50.8% | 14    | 51.9% | 10    | 76.9% | 7     | 43.8% | 4     | 57.1% | 8     | 66.7% | 7     | 77.8% | 110   | 54.5% |
|        | c) 少ない              |      | 2     | 3.4%  | 3     | 5.1%  | 2     | 7.4%  | 0     | 0.0%  | 4     | 25.0% | 0     | 0.0%  | 1     | 8.3%  | 0     | 0.0%  | 12    | 5.9%  |
|        |                     |      | 59    |       | 59    |       | 27    |       | 13    |       | 16    |       | 7     |       | 12    |       | 9     |       | 202   |       |
| 問5.    | これから3ヶ月間(12月)の見通し   |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | (イ)ステンレス業界の景気       |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 良化               |      | 16    | 26.2% | 7     | 11.9% | 5     | 17.9% | 3     | 21.4% | 1     | 6.3%  | 1     | 14.3% | 2     | 16.7% | 0     | 0.0%  | 35    | 16.9% |
|        | b) 横這い              |      | 31    | 50.8% | 41    | 69.5% | 19    | 67.9% | 9     | 64.3% | 13    | 81.3% | 4     | 57.1% | 7     | 58.3% | 6     | 60.0% | 130   | 62.8% |
|        | c) 悪化               |      | 14    | 23.0% | 11    | 18.6% | 4     | 14.3% | 2     | 14.3% | 2     | 12.5% | 2     | 28.6% | 3     | 25.0% | 4     | 40.0% | 42    | 20.3% |
|        |                     |      | 61    |       | 59    |       | 28    |       | 14    |       | 16    |       | 7     |       | 12    |       | 10    |       | 207   |       |
| 問5.    | (ロ)業績(売上高、収益)現在と比べて |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | a) 良化               |      | 18    | 29.5% | 8     | 13.6% | 10    | 35.7% | 6     | 46.2% | 4     | 25.0% | 1     | 14.3% | 3     | 25.0% | 0     | 0.0%  | 50    | 24.3% |
|        | b) 横這い              |      | 32    | 52.5% | 43    | 72.9% | 16    | 57.1% | 5     | 38.5% | 8     | 50.0% | 4     | 57.1% | 6     | 50.0% | 9     | 90.0% | 123   | 59.7% |
|        | c) 悪化               |      | 11    | 18.0% | 8     | 13.6% | 2     | 7.1%  | 2     | 15.4% | 4     | 25.0% | 2     | 28.6% | 3     | 25.0% | 1     | 10.0% | 33    | 16.0% |
|        |                     |      | 61    |       | 59    |       | 28    |       | 13    |       | 16    |       | 7     |       | 12    |       | 10    |       | 206   |       |

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|     |                    | a)東京 |       | b)大阪 |       | c)名古屋 |       | d)九州 |        | e)中国 |        | f)北陸 |        | g)東北 |        | h)四国 |        | 全地区 |       |   |      |
|-----|--------------------|------|-------|------|-------|-------|-------|------|--------|------|--------|------|--------|------|--------|------|--------|-----|-------|---|------|
| 問6. | 取扱商品販売価格(4～6月に比べて) |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | (イ) 薄板             |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 8    | 16.0% | 6    | 12.2% | 5     | 18.5% | 2    | 18.2%  | 2    | 16.7%  | 2    | 28.6%  | 1    | 9.1%   | 2    | 18.2%  | 28  | 15.7% |   |      |
|     | b) 変わらない           | 36   | 72.0% | 33   | 67.3% | 19    | 70.4% | 5    | 45.5%  | 8    | 66.7%  | 4    | 57.1%  | 6    | 54.5%  | 7    | 63.6%  | 118 | 66.3% |   |      |
|     | c) 下降気味            | 6    | 12.0% | 10   | 20.4% | 3     | 11.1% | 4    | 36.4%  | 2    | 16.7%  | 1    | 14.3%  | 4    | 36.4%  | 2    | 18.2%  | 32  | 18.0% |   |      |
|     |                    | 50   |       | 49   |       | 27    |       | 11   |        | 12   |        | 7    |        | 11   |        | 11   |        | 178 |       |   |      |
|     | (ロ) 厚板             |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 6    | 15.4% | 4    | 10.3% | 2     | 8.7%  | 1    | 10.0%  | 1    | 10.0%  | 3    | 42.9%  | 1    | 9.1%   | 2    | 18.2%  | 20  | 13.3% |   |      |
|     | b) 変わらない           | 29   | 74.4% | 27   | 69.2% | 18    | 78.3% | 6    | 60.0%  | 6    | 60.0%  | 3    | 42.9%  | 5    | 45.5%  | 9    | 81.8%  | 103 | 68.7% |   |      |
|     | c) 下降気味            | 4    | 10.3% | 8    | 20.5% | 3     | 13.0% | 3    | 30.0%  | 3    | 30.0%  | 1    | 14.3%  | 5    | 45.5%  | 0    | 0.0%   | 27  | 18.0% |   |      |
|     |                    | 39   |       | 39   |       | 23    |       | 10   |        | 10   |        | 7    |        | 11   |        | 11   |        | 150 |       |   |      |
|     | (ハ) 棒鋼             |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 4    | 10.5% | 1    | 2.3%  | 1     | 4.5%  | 1    | 9.1%   | 1    | 9.1%   | 1    | 14.3%  | 0    | 0.0%   | 0    | 0.0%   | 9   | 5.8%  |   |      |
|     | b) 変わらない           | 30   | 78.9% | 35   | 79.5% | 17    | 77.3% | 9    | 81.8%  | 8    | 72.7%  | 4    | 57.1%  | 8    | 72.7%  | 9    | 81.8%  | 120 | 77.4% |   |      |
|     | c) 下降気味            | 4    | 10.5% | 8    | 18.2% | 4     | 18.2% | 1    | 9.1%   | 2    | 18.2%  | 2    | 28.6%  | 3    | 27.3%  | 2    | 18.2%  | 26  | 16.8% |   |      |
|     |                    | 38   |       | 44   |       | 22    |       | 11   |        | 11   |        | 7    |        | 11   |        | 11   |        | 155 |       |   |      |
|     | (ニ) 形鋼             |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 1    | 2.6%  | 0    | 0.0%  | 3     | 13.0% | 1    | 9.1%   | 0    | 0.0%   | 1    | 14.3%  | 0    | 0.0%   | 0    | 0.0%   | 6   | 4.0%  |   |      |
|     | b) 変わらない           | 31   | 81.6% | 31   | 79.5% | 16    | 69.6% | 6    | 54.5%  | 8    | 80.0%  | 5    | 71.4%  | 7    | 58.3%  | 8    | 72.7%  | 112 | 74.2% |   |      |
|     | c) 下降気味            | 6    | 15.8% | 8    | 20.5% | 4     | 17.4% | 4    | 36.4%  | 2    | 20.0%  | 1    | 14.3%  | 5    | 41.7%  | 3    | 27.3%  | 33  | 21.9% |   |      |
|     |                    | 38   |       | 39   |       | 23    |       | 11   |        | 10   |        | 7    |        | 12   |        | 11   |        | 151 |       |   |      |
|     | (ホ) パイプ            |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 3    | 7.5%  | 1    | 2.3%  | 3     | 12.5% | 1    | 8.3%   | 0    | 0.0%   | 1    | 14.3%  | 0    | 0.0%   | 0    | 0.0%   | 9   | 5.6%  |   |      |
|     | b) 変わらない           | 29   | 72.5% | 35   | 79.5% | 16    | 66.7% | 9    | 75.0%  | 10   | 83.3%  | 6    | 85.7%  | 9    | 75.0%  | 8    | 72.7%  | 122 | 75.3% |   |      |
|     | c) 下降気味            | 8    | 20.0% | 8    | 18.2% | 5     | 20.8% | 2    | 16.7%  | 2    | 16.7%  | 0    | 0.0%   | 3    | 25.0%  | 3    | 27.3%  | 31  | 19.1% |   |      |
|     |                    | 40   |       | 44   |       | 24    |       | 12   |        | 12   |        | 7    |        | 12   |        | 11   |        | 162 |       |   |      |
|     | (ヘ) 線と線材           |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 4    | 11.8% | 1    | 2.9%  | 1     | 5.0%  | 1    | 11.1%  | 0    | 0.0%   | 1    | 14.3%  | 0    | 0.0%   | 0    | 0.0%   | 8   | 5.9%  |   |      |
|     | b) 変わらない           | 26   | 76.5% | 29   | 82.9% | 16    | 80.0% | 6    | 66.7%  | 8    | 100.0% | 6    | 85.7%  | 11   | 100.0% | 10   | 90.9%  | 112 | 83.0% |   |      |
|     | c) 下降気味            | 4    | 11.8% | 5    | 14.3% | 3     | 15.0% | 2    | 22.2%  | 0    | 0.0%   | 0    | 0.0%   | 0    | 0.0%   | 1    | 9.1%   | 15  | 11.1% |   |      |
|     |                    | 34   |       | 35   |       | 20    |       | 9    |        | 8    |        | 7    |        | 11   |        | 11   |        | 135 |       |   |      |
|     | (ト) 工賃             |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 上昇気味            | 1    | 2.6%  | 0    | 0.0%  | 0     | 0.0%  | 0    | 0.0%   | 0    | 0.0%   | 0    | 0.0%   | 0    | 0.0%   | 0    | 0.0%   | 0   | 0.0%  | 1 | 0.7% |
|     | b) 変わらない           | 36   | 92.3% | 32   | 86.5% | 20    | 87.0% | 7    | 100.0% | 7    | 70.0%  | 6    | 100.0% | 9    | 90.0%  | 10   | 100.0% | 127 | 89.4% |   |      |
|     | c) 下降気味            | 2    | 5.1%  | 5    | 13.5% | 3     | 13.0% | 0    | 0.0%   | 3    | 30.0%  | 0    | 0.0%   | 1    | 10.0%  | 0    | 0.0%   | 14  | 9.9%  |   |      |
|     |                    | 39   |       | 37   |       | 23    |       | 7    |        | 10   |        | 6    |        | 10   |        | 10   |        | 142 |       |   |      |
| 問7. | 輸送費(運賃)対売上高比率(%)   |      |       |      |       |       |       |      |        |      |        |      |        |      |        |      |        |     |       |   |      |
|     | a) 0.2～1.0         | 15   | 26.3% | 17   | 31.5% | 6     | 24.0% | 3    | 23.1%  | 2    | 16.7%  | 1    | 25.0%  | 2    | 16.7%  | 2    | 22.2%  | 48  | 25.8% |   |      |
|     | b) 1.1～2.0         | 18   | 31.6% | 26   | 48.1% | 13    | 52.0% | 6    | 46.2%  | 7    | 58.3%  | 1    | 25.0%  | 6    | 50.0%  | 6    | 66.7%  | 83  | 44.6% |   |      |
|     | c) 2.1以上           | 24   | 42.1% | 11   | 20.4% | 6     | 24.0% | 4    | 30.8%  | 3    | 25.0%  | 2    | 50.0%  | 4    | 33.3%  | 1    | 11.1%  | 55  | 29.6% |   |      |
|     |                    | 57   |       | 54   |       | 25    |       | 13   |        | 12   |        | 4    |        | 12   |        | 9    |        | 186 |       |   |      |

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|     |                                 | a)東京 |       | b)大阪 |       | c)名古屋 |       | d)九州 |       | e)中国 |       | f)北陸 |       | g)東北 |       | h)四国 |       | 全地区 |  |     |       |
|-----|---------------------------------|------|-------|------|-------|-------|-------|------|-------|------|-------|------|-------|------|-------|------|-------|-----|--|-----|-------|
| 問8. | 収益向上に対し実行していること<br>または実行予定(複数可) |      |       |      |       |       |       |      |       |      |       |      |       |      |       |      |       |     |  |     |       |
|     | 6) 新規取引先の開拓                     | 37   |       | 32   |       | 18    |       | 7    |       | 3    |       | 3    |       | 7    |       | 5    |       |     |  | 112 |       |
|     | 8) 付加価値商品の取組み                   | 32   |       | 18   |       | 11    |       | 6    |       | 4    |       | 1    |       | 4    |       | 7    |       |     |  | 83  |       |
|     | 11) 在庫管理の見直し                    | 22   |       | 19   |       | 16    |       | 8    |       | 5    |       | 3    |       | 5    |       | 3    |       |     |  | 81  |       |
|     | 5) 人材教育                         | 24   |       | 21   |       | 12    |       | 3    |       | 6    |       | 3    |       | 2    |       | 5    |       |     |  | 76  |       |
|     | 14) 単価の見直し                      | 26   |       | 17   |       | 7     |       | 6    |       | 5    |       | 2    |       | 5    |       | 6    |       |     |  | 74  |       |
|     | 17) 運搬コストの節約                    | 19   |       | 13   |       | 16    |       | 4    |       | 1    |       | 0    |       | 5    |       | 7    |       |     |  | 65  |       |
|     | 1) 営業強化(人員増強)                   | 17   |       | 15   |       | 11    |       | 3    |       | 3    |       | 2    |       | 5    |       | 5    |       |     |  | 61  |       |
|     | 12) 仕入れ政策の見直し                   | 17   |       | 14   |       | 8     |       | 4    |       | 7    |       | 1    |       | 3    |       | 2    |       |     |  | 56  |       |
|     | 15) 与信の見直し                      | 16   |       | 14   |       | 10    |       | 4    |       | 2    |       | 1    |       | 5    |       | 2    |       |     |  | 54  |       |
|     | 16) 販売管理費の見直し                   | 20   |       | 12   |       | 8     |       | 5    |       | 3    |       | 0    |       | 3    |       | 3    |       |     |  | 54  |       |
|     | 2) 営業組織の見直し                     | 14   |       | 9    |       | 3     |       | 2    |       | 6    |       | 1    |       | 2    |       | 2    |       |     |  | 39  |       |
|     | 3) 人材異動・担当変更                    | 13   |       | 7    |       | 5     |       | 3    |       | 3    |       | 2    |       | 2    |       | 0    |       |     |  | 35  |       |
|     | 7) 新製品の販売                       | 12   |       | 6    |       | 5     |       | 3    |       | 1    |       | 1    |       | 3    |       | 1    |       |     |  | 32  |       |
|     | 22) 電子機器の活用(IT)                 | 8    |       | 13   |       | 5     |       | 1    |       | 2    |       | 0    |       | 0    |       | 1    |       |     |  | 30  |       |
|     | 20) 設備の更新                       | 9    |       | 8    |       | 3     |       | 1    |       | 3    |       | 0    |       | 0    |       | 1    |       |     |  | 25  |       |
|     | 19) キャッシュフローの改善                 | 5    |       | 6    |       | 5     |       | 0    |       | 0    |       | 0    |       | 1    |       | 0    |       |     |  | 17  |       |
|     | 4) セールス・エンジニアリングの推進             | 6    |       | 6    |       | 3     |       | 0    |       | 0    |       | 0    |       | 0    |       | 1    |       |     |  | 16  |       |
|     | 13) 輸入品拡大                       | 3    |       | 5    |       | 1     |       | 1    |       | 0    |       | 0    |       | 1    |       | 0    |       |     |  | 11  |       |
|     | 9) 事業統合                         | 1    |       | 2    |       | 2     |       | 0    |       | 0    |       | 0    |       | 1    |       | 1    |       |     |  | 7   |       |
|     | 10) 海外進出                        | 0    |       | 4    |       | 1     |       | 1    |       | 0    |       | 0    |       | 0    |       | 0    |       |     |  | 6   |       |
|     | 18) 借入れの圧縮                      | 2    |       | 3    |       | 0     |       | 0    |       | 1    |       | 0    |       | 0    |       | 0    |       |     |  | 6   |       |
|     | 21) 資産の売却                       | 1    |       | 0    |       | 1     |       | 0    |       | 0    |       | 0    |       | 0    |       | 0    |       |     |  | 2   |       |
| 問9. | 新型コロナウイルスについて                   |      |       |      |       |       |       |      |       |      |       |      |       |      |       |      |       |     |  |     |       |
|     | (イ) 新型コロナウイルスの感染拡大への対応をおこないましたか |      |       |      |       |       |       |      |       |      |       |      |       |      |       |      |       |     |  |     |       |
|     | 1) 積極的におこなった                    | 35   | 56.5% | 23   | 39.0% | 10    | 34.5% | 7    | 50.0% | 5    | 29.4% | 1    | 14.3% | 6    | 50.0% | 2    | 18.2% |     |  | 89  | 42.2% |
|     | 2) ある程度はおこなった                   | 26   | 41.9% | 34   | 57.6% | 19    | 65.5% | 7    | 50.0% | 10   | 58.8% | 5    | 71.4% | 6    | 50.0% | 9    | 81.8% |     |  | 116 | 55.0% |
|     | 3) おこないたいが、できなかった               | 1    | 1.6%  | 2    | 3.4%  | 0     | 0.0%  | 0    | 0.0%  | 2    | 11.8% | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  |     |  | 5   | 2.4%  |
|     | 4) 何もおこなわなかった                   | 0    | 0.0%  | 0    | 0.0%  | 0     | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 1    | 14.3% | 0    | 0.0%  | 0    | 0.0%  |     |  | 1   | 0.5%  |
|     |                                 | 62   |       | 59   |       | 29    |       | 14   |       | 17   |       | 7    |       | 12   |       | 11   |       |     |  | 211 |       |
|     | (ロ) 対応をおこなった内容                  |      |       |      |       |       |       |      |       |      |       |      |       |      |       |      |       |     |  |     |       |
|     | 1) 勤務体制の変更(在宅勤務)                | 42   | 12.7% | 30   | 11.1% | 15    | 10.8% | 6    | 10.7% | 4    | 6.7%  | 2    | 11.8% | 3    | 8.6%  | 3    | 6.7%  |     |  | 105 | 11.0% |
|     | 2) 勤務体制の変更(時差出勤)                | 41   | 12.4% | 35   | 12.9% | 15    | 10.8% | 3    | 5.4%  | 2    | 3.3%  | 3    | 17.6% | 3    | 8.6%  | 1    | 2.2%  |     |  | 103 | 10.8% |
|     | 3) 休業・操業短縮の実施                   | 36   | 10.9% | 26   | 9.6%  | 16    | 11.5% | 5    | 8.9%  | 7    | 11.7% | 1    | 5.9%  | 3    | 8.6%  | 3    | 6.7%  |     |  | 97  | 10.2% |
|     | 4) 社外行事への参加自粛                   | 49   | 14.8% | 38   | 14.0% | 25    | 18.0% | 12   | 21.4% | 13   | 21.7% | 4    | 23.5% | 7    | 20.0% | 11   | 24.4% |     |  | 159 | 16.7% |
|     | 5) 社内イベントの中止や延期                 | 47   | 14.2% | 45   | 16.6% | 20    | 14.4% | 11   | 19.6% | 12   | 20.0% | 5    | 29.4% | 7    | 20.0% | 9    | 20.0% |     |  | 156 | 16.4% |
|     | 6) 国内外出張の原則禁止                   | 43   | 13.0% | 29   | 10.7% | 17    | 12.2% | 7    | 12.5% | 10   | 16.7% | 1    | 5.9%  | 3    | 8.6%  | 5    | 11.1% |     |  | 115 | 12.1% |
|     | 7) 車通勤の許可                       | 31   | 9.4%  | 31   | 11.4% | 11    | 7.9%  | 3    | 5.4%  | 2    | 3.3%  | 0    | 0.0%  | 0    | 0.0%  | 4    | 8.9%  |     |  | 82  | 8.6%  |
|     | 8) Web会議の導入                     | 41   | 12.4% | 36   | 13.3% | 20    | 14.4% | 9    | 16.1% | 8    | 13.3% | 1    | 5.9%  | 9    | 25.7% | 8    | 17.8% |     |  | 132 | 13.8% |
|     | 9) その他                          | 1    | 0.3%  | 1    | 0.4%  | 0     | 0.0%  | 0    | 0.0%  | 2    | 3.3%  | 0    | 0.0%  | 0    | 0.0%  | 1    | 2.2%  |     |  | 5   | 0.5%  |
|     |                                 | 331  |       | 271  |       | 139   |       | 56   |       | 60   |       | 17   |       | 35   |       | 45   |       |     |  | 954 |       |

全地区経営アンケート調査集計表  
(調査対象期間 令和2年7月～9月)

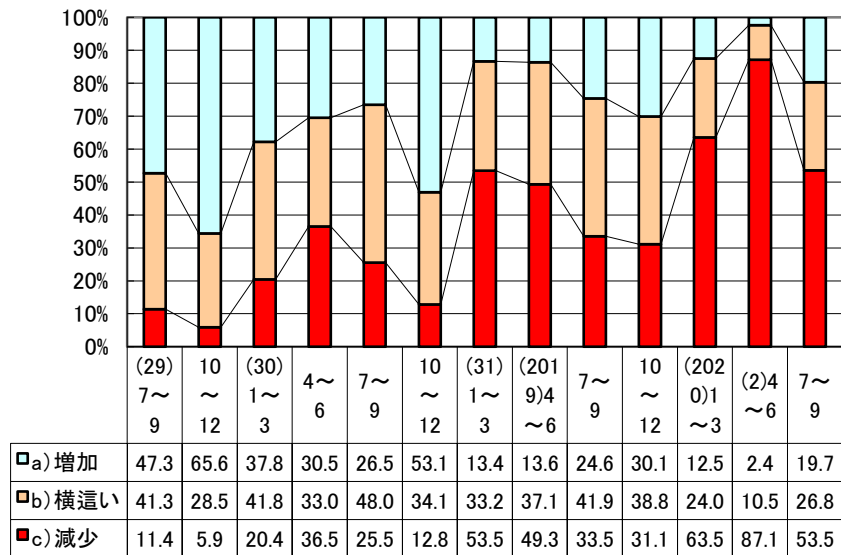
商社を除く

|     |                  | a)東京 |       | b)大阪 |       | c)名古屋 |       | d)九州 |       | e)中国 |       | f)北陸 |       | g)東北 |       | h)四国 |       | 全地区 |       |  |
|-----|------------------|------|-------|------|-------|-------|-------|------|-------|------|-------|------|-------|------|-------|------|-------|-----|-------|--|
| 問9. | 新型コロナウイルスについて    |      |       |      |       |       |       |      |       |      |       |      |       |      |       |      |       |     |       |  |
|     | (ハ) 休業・操業短縮の実施期間 |      |       |      |       |       |       |      |       |      |       |      |       |      |       |      |       |     |       |  |
|     | 1)なし             | 19   | 32.2% | 17   | 28.8% | 9     | 45.0% | 5    | 45.5% | 9    | 56.3% | 4    | 80.0% | 6    | 54.5% | 6    | 66.7% | 75  | 39.3% |  |
|     | 2)半日以下           | 0    | 0.0%  | 0    | 0.0%  | 0     | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 0   | 0.0%  |  |
|     | 3)1日から2日         | 13   | 22.0% | 14   | 23.7% | 0     | 0.0%  | 2    | 18.2% | 3    | 18.8% | 1    | 20.0% | 2    | 18.2% | 2    | 20.0% | 37  | 19.4% |  |
|     | 4)3日から4日         | 21   | 35.6% | 21   | 35.6% | 8     | 40.0% | 3    | 27.3% | 3    | 18.8% | 0    | 0.0%  | 3    | 27.3% | 2    | 20.0% | 61  | 31.9% |  |
|     | 5)10日前後          | 3    | 5.1%  | 4    | 6.8%  | 3     | 15.0% | 1    | 9.1%  | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 11  | 5.8%  |  |
|     | 6)約1週間           | 3    | 5.1%  | 3    | 5.1%  | 0     | 0.0%  | 0    | 0.0%  | 1    | 6.3%  | 0    | 0.0%  | 0    | 0.0%  | 0    | 0.0%  | 7   | 3.7%  |  |
|     |                  | 59   |       | 59   |       | 20    |       | 11   |       | 16   |       | 5    |       | 11   |       | 10   |       | 191 |       |  |

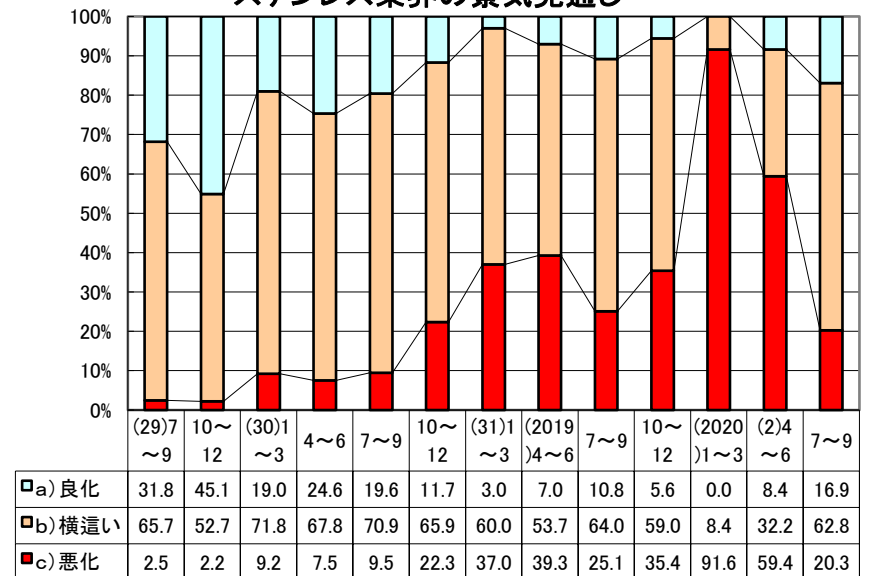
全国ステンレス流通協会連合会  
事務局長 寺尾 政記

## 推移グラフ(C)

### 売上高



### ステンレス業界の景気見通し



### 採算

